

EXPORT · GROWTH

Export scale: +294% growth across 17+ markets (32% CAGR)

Multi-year tier-1 supply agreements + audit-ready posture powered Delta El Nile's export growth across MENA and Sub-Saharan Africa.

+294%	17+	32%	+294%
Growth, 2020-2025	markets served	5-year CAGR	volume expansion

Industry	Duration	Period
Export · Multi-region	2020–2025	2025 milestone

01 · The opportunity

Egypt's geographic position, free-trade agreements, and PET-supply ecosystem make it a natural manufacturing hub for MENA and Sub-Saharan Africa beverage brands. But winning multi-year supply agreements with tier-1 customers requires more than competitive pricing: it requires audit-ready documentation, traceability discipline, and the operational capacity to ship reliably across borders.

02 · The approach

Delta El Nile built multi-line capacity and anchored the order book with multi-year supply agreements with regional tier-1 brands. Opportunistic spot-supply layers on top. The audit-ready-in-one-week posture has been used by customers as a procurement-side argument to win shelf placements faster — a recognized competitive advantage that goes beyond the supplier relationship.

03 · The result

By 2025, Delta El Nile's output had grown at a 32% CAGR over five years — a +294% cumulative expansion and a +294% cumulative expansion from 2020. 17+ markets actively served: Algeria, Libya, Tunisia, Sudan, KSA, UAE, Qatar, Kuwait, Palestine, Iraq, Lebanon, Jordan, Kenya, Uganda, Angola, Ghana, and others.

WHAT TO DO NEXT**Explore the program path that fits.**

→ **Explore export partners coverage**

[export-partners.html](#)

→ **See our quality & audit posture**

[quality.html](#)

→ **Start a supply program**

[rfq.html](#)

This case-study PDF is auto-generated from the canonical page at www.deltaelnile.com/case-study-export.html. If you spot a discrepancy, the website is authoritative — please notify salesteam@deltaelnile.com.